



EXPERIENCE MATTERS

AT PINNACLE MERGERS AND ACQUISITIONS, OUR EXPERTISE IN BUILDING RELATIONSHIPS WITH DEALERS AND DELIVERING UNPARALLELED RESULTS IS SECOND TO NONE.

There's no substitute for experience. At Pinnacle, we have over 85 years of combined experience successfully selling over 800 dealerships. That's a lot of transactions, each with its unique circumstances. We've seen a lot, experienced a lot, and successfully navigated through countless complex situations. We are seasoned veterans. We have the contacts, skills, and experience to maximize your life's work.





85+

YEARS OF COMBINED EXPERIENCE

+008

SUCCESSFUL CLOSED TRANSACTIONS 325+

CITIES ACROSS THE NATION

45+

STATES ACROSS THE NATION #1

MERCEDES AUTO DEALERSHIP BROKER 96%

CLOSING RATE AFTER OEM APPROVAL

DEDICATED TO —— PARTNERS LIKE YOU

THERE'S NO SUBSTITUTE FOR EXPERIENCE, AND OUR TRACK RECORD OF SUCCESSFUL TRANSACTIONS SPEAKS FOR ITSELF.

Our dealership success stories expand across the nation, earning the trust of dealers for over 30 years.



66 My father and I have known and done business with Bill Scrivner for three decades. He is the same guy we met at 23; he has great character, is 100% honest and transparent, is hardworking and driven to achieve a win-win.

Bill understands the value of repeat business and long-term relationships and has a rocksolid personal life that supports his business life. Bill can take a complex transaction and reduce it to simple terms, but make sure he hits the bullseye for his client."



Larry Van Tuyl VT Companies

WE HAVE WORKED WITH EVERY BRAND AND PUBLICLY TRADED COMPANY IN THE AUTOMOTIVE INDUSTRY.

PROUDLY REPRESENTED



STEVE THOMAS BMW Camarillo, CA



FERRARI OF HOUSTON Houston, TX



FERRARI OF THE WOODLANDS The Woodlands, TX



MERCEDES-BENZ OF LOUISVILLE Louisville, KY



WESLEY CHAPEL HONDA Wesley Chapel, FL



FERRARI DENVER Denver, CO



WADE FORD Atlanta, GA



AUDI WOODLAND HILLS Woodland Hills. CA



HOWARD COOPER PORSCHE Ann Arbor, MI



MERCEDES-BENZ OF GEORGETOWN Georgetown, TX



PARK PLACE LEXUS Mission Viejo, CA



TAMPA HONDA Tampa, FL



HONOLULU FORD Honolulu, HI



TOYOTA OF FORT WORTH Fort Worth, TX



PRESTIGE AUDI North Miami Beach, FL



HASSEL BMW MINI Long Island, NY



ROSENGARDEN TOYOTA Chicago, II



HONDA OF FORT MYERS Fort Myers, FL



LEXUS OF MONTEREY PENINSULA **SEASIDE** Seaside, CA



MERCEDES-BENZ OF CHARLOTTEVILLE Charlotteville, VA

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PROUDLY REPRESENTED



ROCK HONDA Fontana, CA



WESLEY CHAPEL TOYOTA Wesley Chapel, FL



TOYOTA MALL OF GEORGIA Atlanta, GA



LAND ROVER JAGUAR Ventura, CA



MERCEDES-BENZ OF CINCINNATI Cincinnati, OH



WILLIAMS PORSCHE Lansing, MI



ALGAR FERRARI OF PHILADELPHIA Philadelphia. PA



MICHAEL TOYOTA Fresno, CA



CAPISTRANO NISSAN San Juan Capistrano, CA



LAKE NORMAN HONDA Charlotte, NC



GARLYN SHELTON BMW Bryan, TX



MERCEDES-BENZ OF WESTCHESTER Westchester, OH



HOWARD COOPER AUDI VOLKSWAGEN Ann Arbor, MI



PIERCEY HONDA San Jose, CA



W.I. SIMONSON MERCEDES BENZ Santa Monica, CA



CLASSIC DODGE CHRYSLER JEEP RAM Denton, TX



ISLAND SUBARU Maui, HI



MERCEDES-BENZ OF KANSAS CITY Kansas City, MO



Santa Fe, NM



TROY AIKMAN FORD North Miami Beach, FL

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PROUDLY REPRESENTED



TOYOTA OF SIMI VALLEY Dallas, TX



TEAM GILLMAN HONDA WEST HOUSTON Los Angeles, CA



MERCEDES-BENZ OF OMAHA Omaha, NE



UNIVERSITY PARK AUDI Dallas, TX



KARMA DENVER Denver, CO



PININFARINA DENVER Denver, CO



WRAM

CARTHAGE CDJR Carthage, MO



NEIL BONNETT HONDA Birmingham, AL



MALL OF GEORGIA HYUNDAI Atlanta, GA



CHAMBERS CHEVY CADILLAC Bellingham, WA



CHEVROLET OF MORRISTOWN CHEVROLET Morristown. TN



TOM WILLIAMS CADILLAC Birmingham, AL



FRANK SMITH HYUNDAI McAllen, TX



MOMENTUM HONDA NW Oklahoma City, OK



MERCEDES-BENZ OF ENCINO Los Angeles, CA



HERRIN-GEAR TOYOTA Jackson, MS



SUNBELT BMW Meridian, MS



BMW MINI OF EL PASO El Paso, TX



PIERCEY TOYOTA San Jose, CA



FREEWAY HONDA Birmingham, AL

WE HAVE WORKED WITH EVERY BRAND AND PUBLICLY TRADED COMPANY IN THE AUTOMOTIVE INDUSTRY.

PROUDLY REPRESENTED



MERCEDES-BENZ OF ANN ARBOR Ann Arbor, MI



MOMENTUM TOYOTA NW Oklahoma City, OK



LONG BEACH BMW MINI Long Beach, CA



MERCEDES-BENZ OF NASHVILLE Nashville, TN



BENTLEY DENVER Denver, CO



LOTUS DENVER Denver, CO



WESELOH NISSAN San Juan Capistrano, CA



MICHAEL VOLKSWAGEN Fresno, CA



FRIENDLY FORD Springfield, MO



DYER TOYOTA Columbia, SC



LEGACY CHEVROLET AND CADILLAC Columbus, GA



SANTA MONICA ACURA Santa Monica, CA



VICTORY NISSAN SOUTH Shelbyville TN



CLASSIC BUICK GMC Carrollton, TX



VOLKSWAGEN OF NEW PORT RICHEY New Port Richey, FL



MICHAEL CHEVROLET



JERRY CHAMBERS CHEVROLET AND **CADILLAC** Bellingham, WA



FLETCHER CHRYSLER DODGE JEEP RAM Jane, MO



VOLVO OF DALLAS Dallas, TX



GRAND WEST KIA Grand Junction, CO

TESTIMONIALS

OUR STRONG RELATIONSHIPS AND THE RESULTS WE DELIVER SET US APART. BUT DON'T JUST TAKE OUR WORD FOR IT — TAKE THE ADVICE FROM INDUSTRY LEADERS.

Pinnacle's commitment to excellence shines through the success and satisfaction of dealers like you.





Bryan DeBoer President & CEO, Lithia Motors

We have done countless deals together in the 27 years that we have known each other. He has helped Lithia sell dealerships AND buy dealerships. He keeps things simple and calm, making both buyers and sellers comfortable to accomplish their goals.



Jeffery C Rachor President and CEO, Berkshire Hathaway Automotive Group

"Fearless in their advocacy for their clients' objectives."



Sam Pack President & CEO, Pack Automotive Group

"Honest, straightforward, considerate, and knowledgeable of the market."



Joe Shuster President, Honda of Downtown Los Angeles

BIG results are unmatched by his competitors.

THE PINNACLE PROMISE

CONFIDENTIAL REPRESENTATION, EXCEPTIONAL RESULTS

YOUR GOALS

SUPPORTING YOUR SUCCESS IS WHAT WE DO BEST, AND WE'RE HERE TO HELP TURN YOUR GOALS INTO REALITY.

With our market research and guidance, we can present opportunities that align perfectly with your growth plans. From start to finish, we walk with you to help maximize your dealership strengths, drive revenue, and unlock your full investment potential.

YOUR TEAM

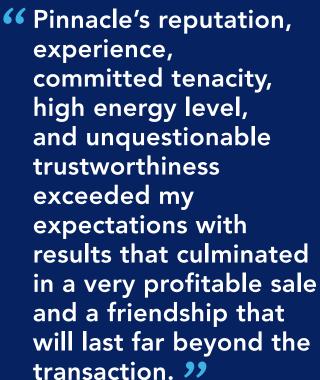
WE TAKE A MORE PERSONAL APPROACH, AS YOUR PARTNER AND CONSULTANT WHENEVER YOU NEED US.

While plenty of brokerage firms offer resources to support your goals, we stand out with our nationwide experience and commitment to client success. Unlike many competitors, we don't charge upfront fees to retain our sell-side services. In other words, we don't get paid until you do.

YOUR SUCCESS

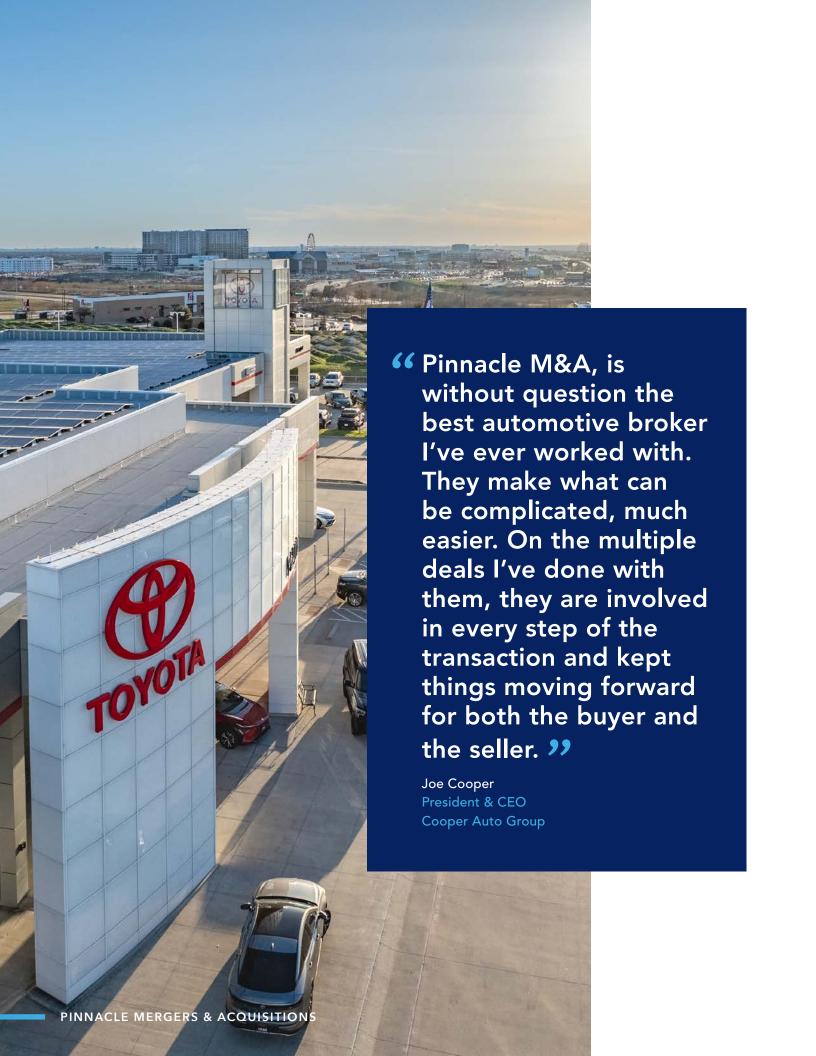
YOU HAVE A VISION, AND OUR EXPERTISE CAN MAKE IT HAPPEN.

With over 85 years of combined experience, we've structured, facilitated, and closed hundreds of transactions. Pinnacle will be with you every step of the way — helping you prepare your dealership for sale, finding the right buyer, closing the deal, and ensuring a smooth transition.



Mike Houx Sandia BMW/Mini/Motorrad





The buy-sell process can be complicated, full of potential pitfalls, and often emotionally draining. Whether you're buying or selling a dealership, we help you through every step, so you can stay focused on running your business. Knowing your best interests are always our priority. Our commitment to building strong relationships, founded on trust, loyalty, and transparency. These core values drive everything we do, ensuring lasting partnerships and mutual success.

FROM THE START, OUR MISSION HAS BEEN SIMPLE:

TO HELP YOU REACH YOUR GOALS BY ALWAYS PUTTING YOUR INTERESTS FIRST.

With a sharp focus on our clients and deep industry experience, we've helped maximize the value of dealerships and investments nationwide. True to our name, Pinnacle is about setting the highest standards, with a proven track record of successfully selling automotive dealerships of all brands nationwide.

WE'RE NOT JUST HERE TO CLOSE DEALS BUT TO BE YOUR TRUSTED PARTNER.

Our team is dedicated to guiding you and your business toward success with a personalized approach that meets your needs.

WHEN IT'S TIME TO SELL YOUR DEALERSHIP, CONFIDENTIALITY IS OUR TOP PRIORITY.

We use our extensive network to find the right buyers, while keeping your privacy protected throughout the process.

NO UPFRONT FEES. SUCCESS-BASED PRICING.

We only get paid when you do. We represent your side of the deal exclusively—no conflicts of interest. Plus, our engagement agreements are short, simple, and to the point.

Contact us today for a confidential consultation.

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